

# David Hogan

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## SUMMARY OF QUALIFICATIONS

Seven years experience working with information technology, end user interactions and HSIA operations including product, project and development related decision making, purchasing, inventory, including product, project and development related decision making, purchasing, inventory management, shipping, project management and other day-to-day operational tasks. Responsible for project and product management of over 300 installed systems.

## COMPUTER SKILLS

Platforms Windows 95/98/ME/NT3/NT4/2000/XP/2003/Vista/2008; limited Mac and Linux-based experience

Software: @task, Acrobat, Daptiv, Flash, GIMP, gMail, Google Docs, Google Earth, HotMail, Kaseya, Live Earth, Microsoft Office, m0n0wall, NetStop Pro, NetStumbler, PC Anywhere, Photoshop 5.0-CS3, QuickBooks, QuickTime, SalesForce, Sun Java, Symantec Anti-Virus, VirtualPC, VNC

Hardware Dell product lines including Vostro, OptiPlex, XPS; MPC ClientPro's 414, 424, and 434; Sony VAIO; custom built including desktop systems, integrated systems; other custom configurations

Network Cisco/Linksys, IP3 NetAccess, Netgear, Nomadix, Proxim Wireless, SolutionIP HSG's, as well as m0n0wall & Pfsense

Printers Brother, Canon, Dell, HP, and Lexmark

Other Understanding of ASP, C, JavaScript, Java, HTML, PHP, and SQL

## EXPERIENCE

Global Business Center Inc/GBCblue Portland OR & Vancouver WA 2006–2009

**Network Support Specialist, Installation Project Manager, Product Manager, Technical Sales Engineer**

- Project manager of the evaluation, planning, development and installation of guest use systems and information technology strategies.
- Coordinated new installations from sale to completion with new customers and managed relationships, negotiated terms, and handled day to day contact with suppliers, vendors and external consultants.
- Negotiated with partner companies, including Dell, MPC, Lexmark, Canon, HTG Inc, TRM Inc
- Helped to create and sell additional profit opportunities for the company in prepaid card sales
- Designed Guest Interfaces for public space computers using Photoshop, GIMP, and proprietary technologies
- Oversaw development of many new products, including IP3 NetAccess deployments and SolutionIP integrated products
- Assisted in creation of Link @ Sheraton standards for Starwood Hotel's 2008 vendor requirements
- Created initial client images for ORION-related (Online Room-Service Interactive Ordering Network) systems
- Helped coordinate trade show activities

EndPoint Communications LLC San Marcos CA 2003–2006

**Regional Manager – San Diego County**

- Built and maintained a network of hotels in need of business center services, developing and maintaining relationships with key decision makers.
- Worked with various hardware equipment maintaining separate networks and services
- Provided tech support to end users and technicians
- Worked to transition EndPoint Communications LLC to GBCblue with existing customers
- Developed guest interfaces for public space computers using Photoshop and basic HTML

EndPoint Communications San Diego CA 2002–2003

**Operations Manager**

- Supervised multiple regional districts simultaneously covering San Diego, Orange County, Los Angeles County, and areas up to and including the Bay Area
- Coordinated transition of ownership from EndPoint Communications to EndPoint Communications LLC
- Worked with partner companies to integrate cross-marketing sales
- Provided internal sales of additional installations per client